

# **LLOYDS VENTURES**

## **CAMPUS RECRUITMENT- 2015 PASSOUT BATCH**

**Company website** : <http://www.lloydsventures.com/>

**Job Title** : Associate/ Senior Associate – Client Services

**Criteria** : **B.Tech (ALL) / MCA / M.Sc / M.TECH**

### **Job Description**

- To conduct remote international sales to over 150 countries globally via calls & emails
- Responsible for researching new leads and opening new accounts through various sources like existing database, internet, direct calls to companies, emails etc.
- Facilitate sales discussions with Reporting Managers through direct calls or appointments
- Execute & follow up Email Campaigns – with reminders and calls
- Keep up to date with knowledge of company products/ telecommunications industry
- Create database for your product – Maintain excel and CRM for all the contacts
- Present daily reports and other related performance feedback to Direct manager
- MIS and Database management
- Maintain and achieve monthly KPIs consistently

### **Desired Candidate Profile:**

- Should be a spirited & result oriented salesperson
- Must be an excellent conversationalist
- Must be a self motivated individual and a go-getter
- Proficient in Microsoft Office
- Should be flexible to work from 10:30am - 8:30pm
- Should be residing in Gurgaon/West/ South Delhi
- Preferably have his/her own conveyance

**Salary Package** : Rs 2.25 LPA – Rs 3.50 LPA  
(+ Incentives over Rs 1 lack and retention bonus)

### **How to Apply?**

1. If you are eligible & interested for the above mentioned job profile , kindly apply on the link before 25<sup>th</sup> July 2015 by 4:00 p.m.

[https://docs.google.com/forms/d/1EE0CHpxtcdXIMAQ0FBuvGCayOHOj9CYb8ZHSdAWtR3s/viewform?c=0&w=1&usp=mail form link](https://docs.google.com/forms/d/1EE0CHpxtcdXIMAQ0FBuvGCayOHOj9CYb8ZHSdAWtR3s/viewform?c=0&w=1&usp=mail_form_link)

My Best Wishes,

Prof. (Dr.) Ajay S Rana

Director - ATPC